

## December 15, 2017 SLCA Budget Narrative – Fiscal Year 2018

To: Unit Owners of Shaker Landing

Attached please find the SLCA Operating Budget for 2018, and the budgets for the Short and Long Term Reserve Accounts in the familiar format. We are also pleased to report that the construction of the new Shaker Landing sewer pump station is making good progress with the excavation of the utilities and collection lines. Conkey Construction of Canaan has been on site consistently since November 27 upon receiving the "go-ahead" the from the Town of Enfield and Pathways Consulting, LLC. Work is expected to be completed this Winter with final earthwork in the Spring.

We are also happy to report that the completion of the transition of the Grounds and Snow Removal Contract to Thomas Hersey Construction of Enfield. We have received several comments that, "grounds are looking very good". The Board is also moving ahead with the removal of potentially dangerous trees throughout the community.

This proposed budget has been prepared by the SLCA Board, led by President- Bob Chorney and active participation of Past President Sandy Orr, Treasurer- Walt Wyland, and Board Member Sherry Noyes. After several months of review, the Board has approved the final budget.

The Operating & Capital Budget are funded by a total monthly fee of \$490, (operating \$362 plus Capital \$128). The operating fee increase is \$11 (3.1%) with and the capital expense fee increase is \$28 effective January 1, 2018. The budget uses the additional revenue generated to fund increased roof maintenance, addressing drainage, and increased grounds maintenance consistent with owner requests at the Annual Meeting. The operating budget is expected to "break-even". The Board faces continuing challenges with roofs among the triplexes with immediate work needed at both building 37 and 43. The Board did address work on roofs in duplexes and triplexes in 2017 exceeding \$32,000.

The Capital Improvement budget is funded partially by the \$128/month "contribution to reserves", paid by each owner. The plan anticipates utilizing over \$53,217 of our invested reserves to fund 2018 Capital Projects and debt service for previous roofs loan.

The continuing premise of this plan is that it is designed to address the most urgent maintenance and repair issues first, within the limitations of the fiscal resources of the association and its members.

As always, the Board appreciates your comments, and suggestions are welcomed.

Shaker Landing Board of Directors

Bob Chonney

Bob Chorney- President

## SHAKER LANDING CONDOMINIUMS 2018 OPERATING BUDGET WORKSHEET

|                       | 2015    | 2016    | 2   | 017      | 2017      | 2017     |    | 2018     | 2018 MONTHLY FEE \$490           |
|-----------------------|---------|---------|-----|----------|-----------|----------|----|----------|----------------------------------|
|                       | ACTUALS | ACTUALS | BU  | DGET     | 10 MONTHS | PROJECTE | D  | PROPOSED |                                  |
| Monthly Operating Fee | \$328   | \$350   | \$3 | 351      | \$351     | \$351    |    | \$362    | \$11/mo increase                 |
| OPERATING INCOME      |         |         | ÷   |          |           |          |    |          |                                  |
| Monthly Dues          | 125,286 | 134,053 | 13  | 34,784   | 113,024   | 134,784  |    | 139,008  |                                  |
| Late Fees             | 44      | 52      |     | 30       | 19        | 50       |    | 50       |                                  |
| Dock Rentals          | 2,250   | 2,550   |     | 2,575    | 2,550     | 2,550    |    | 2,550    |                                  |
| Phase III Reimb       | 728     | 735     |     | ,<br>750 | 659       | ,<br>659 |    | 750      |                                  |
| Other Income          | 8,310   | 10      |     | 0        | (7)       | 0        |    | 0        |                                  |
| TOTAL OP INCOME       | 136,618 | 137,400 | 13  | 8,139    | 116,245   | 138,043  | 3  | 142,358  |                                  |
| OPERATING EXPENSES    |         |         |     |          |           |          |    |          |                                  |
| Office Supplies       | 1,243   | 1,419   |     | 900      | 591       | 700      |    | 650      |                                  |
| Web Site Maint        | 300     | 140     | ŀ   | 600      | 140       | 140      |    | 150      |                                  |
| Electricity           | 7,404   | 3,828   |     | 7,622    | 4,071     | 4,885    |    | 5,000    |                                  |
| Sewer Repair/Pumping  | 7,849   | 5,005   |     | 8,084    | , 0       | 6,500    |    | 2,500    | Needed until project completion  |
| Management Fees       | 17,964  | 18,324  |     | 8,782    | 15,652    | 18,782   |    | 19,260   | 2.5% increase = \$478            |
| Dock Repair/Maint     | 4,752   | 2,667   |     | 3,085    | 484       | 3,085    |    | 3,085    |                                  |
| Beach Expense         | 632     | 1,749   |     | 700      | 0         | 0        |    | 2,400    | \$1,200/weeding \$1,200/clean-up |
| Grounds/Landscape     | 3,556   | 1,860   |     | 5,365    | 2,296     | 5,365    |    | 3,000    |                                  |
| Tree Maintenance      | 2,880   | 12,147  |     | 3,000    | 0         | 3,000    | 1  | 6,700    |                                  |
| Mowing Contract       | 13,667  | 18,083  | 1   | 8,095    | 16,792    | 18,352   |    | 18,720   | \$3,120 x 6 months               |
| Taxes/Fees            | 25      | 0       |     | 25       | 0         | 0        |    | 0        |                                  |
| Roads/Drives          | 1,430   | 2,247   |     | 2,100    | 415       | 415      |    | 2,100    |                                  |
| Walkways              | 900     | 1,160   |     | 1,750    | 0         | 0        |    | 1,250    |                                  |
| Repairs/Maint         | 13,187  | 8,373   |     | 5,871    | 4,577     | 5,800    |    | 6,000    |                                  |
| Exterior Painting     | 14,935  | 15,735  | 1   | 8,025    | 19,500    | 19,500   |    | 20,000   |                                  |
| Plowing Contract      | 18,167  | 12,917  | 1   | 2,925    | 10,333    | 11,893   |    | 18,720   | \$3,120 x 6 months               |
| Other Snow            | 800     | 1,386   |     | 4,435    | 2,845     | 2,845    |    | 4,500    |                                  |
| Roof Raking           | 7,422   | 1,482   |     | 5,150    | 1,761     | 1,761    |    | 5,150    |                                  |
| Trash Removal         | 662     | 2,649   |     | 618      | 553       | 618      |    | 1,250    |                                  |
| Exterminating         | 2,051   | 2,415   |     | 2,060    | 1,505     | 1,505    |    | 2,000    |                                  |
| Legal Expenses        | 275     | 2,905   |     | 510      | 1,980     | 1,980    |    | 1,500    |                                  |
| Insurance             | 15,554  | 16,158  | 1   | 7,613    | 13,332    | 16,665   |    | 17,500   | 5% increase                      |
| Miscellaneous         | 50      | 50      |     | 100      | 89        | 89       | K. | 100      |                                  |
| Accounting            | 265     | 270     |     | 265      | 270       | 270      |    | 225      |                                  |
| Meeting Expenses      | 735     | 97      | ,   | 500      | 70        | 70       |    | 500      |                                  |
| TOTAL OP EXPENSES     | 136,705 | 133,066 | 13  | 8,180    | 97,255    | 124,220  |    | 142,260  |                                  |
| OPERATING SURPLUS     | (87)    | 4,335   |     | (41)     | 18,991    | 13,823   |    | 98       | Year-End Surplus to Reserves     |

## SHAKER LANDING CONDOMINIUMS 2018 OPERATING BUDGET WORKSHEET

|                          | 2015<br>ACTUALS | 2016<br>ACTUALS | 2017<br>BUDGET | 2017<br>10 MONTHS | 2017<br>PROJECTED | 2018<br>PROPOSED |                     |
|--------------------------|-----------------|-----------------|----------------|-------------------|-------------------|------------------|---------------------|
| Monthly Reserve Fee      | \$38            | \$87            | \$100          | \$100             | \$100             | \$128            | \$28/month increase |
|                          |                 |                 |                |                   |                   |                  |                     |
| RESERVE INCOME           |                 |                 |                |                   |                   |                  |                     |
| Reserve Fees             | 14,515          | 33,620          | 38,400         | 32,198            | 38,400            | 49,152           |                     |
| Interest                 | 0               | 5               | 4              | 42                | 50                | 50               | Î                   |
| CD Proceeds              | 35,245          | 52,048          | 19,900         | 31,660            | 31,660            | 0                | -                   |
| Loan Proceeds - Roofs    | 0               | 125,000         | 0              | 0                 | 0                 | 0                |                     |
| 2017 Surplus Funding     | 0               | 0               | 0              | 0                 | 0                 | 4,000            |                     |
| Other Income             | (316)           | 0               | 0              | 0                 | 0                 | 0                |                     |
| <b>TOTAL RESERVE INC</b> | 49,444          | 210,673         | 58,304         | 63,900            | 70,110            | 53,202           |                     |
|                          |                 |                 |                |                   |                   |                  |                     |
| CAPITAL PROJECTS         |                 |                 |                |                   |                   |                  |                     |
| General Capital          | 3,045           | 1,538           | 6,578          | 0                 | 3,000             | 0                |                     |
| Drainage                 | 0               | 0               | 6,500          | 0                 | 0                 | 0                |                     |
| Sewer - Pumps & Tanks    | 0               | 0               | 0              | 33                | 33                | 0                |                     |
| Sewer - Consulting       | 4,586           | 0               | 0              | 0                 | 0                 | 0                |                     |
| Post Lights              | 0               | 0               | 0              | 1,466             | 1,466             | 3,000            |                     |
| Duplex Roofing           | 0               | 35,005          | 15,000         | 6,500             | 6,500             | 10,000           |                     |
| Triplex Roofing          | 0               | 79,378          | 0              | 17,427            | 26,427            | 10,000           |                     |
| Roofing - Consulting     | 15,190          | 5,650           | 3,000          | 750               | 1,450             | 2,000            |                     |
| Debt Service - Roofs     | 0               | 3,119           | 25,921         | 21,632            | 26,336            | 28,217           | \$2,351.44/month    |
| TOTAL PROJECTS           | 22,821          | 124,690         | 56,999         | 47,808            | 65,212            | 53,217           |                     |
| Operating Surplus        | (87)            | 4,335           | (41)           | 18,991            | 13,823            | 98               |                     |
| SURPLUS TO RESERVE       | 26,536          | 90,318          | 1,264          | 35,083            | 18,722            | 83               |                     |

## SHAKER LANDING CONDOMINIUMS 2018 BUDGET WORKSHEET

| 2015    | 2016    |
|---------|---------|
| ACTUALS | ACTUALS |

| 2017   | 2017      | 2017      |
|--------|-----------|-----------|
| BUDGET | 10 MONTHS | PROJECTED |

2018 PROPOSED **NOTES** 

| RESERVES AND INVESTMENTS |           |           |           |           |           |           |  |  |  |
|--------------------------|-----------|-----------|-----------|-----------|-----------|-----------|--|--|--|
|                          |           |           |           |           |           |           |  |  |  |
| Total CDs                | 97,717    | 46,881    | 51,981    | 40,899    | 41,000    | 41,600    |  |  |  |
| Short Term Reserves      | 10,000    | 10,005    | 10,010    | 1,009     | 10,010    | 10,015    |  |  |  |
| Long Term Reserves       | 6,911     | 96,202    | 72,466    | 87,287    | 114,924   | 115,007   |  |  |  |
| Lake Sunapee Bank        | 0         | 1,000     | 1,000     | 1,002     | 1,001     | 1,002     |  |  |  |
| TOTAL RESERVES           | \$114,628 | \$154,088 | \$135,457 | \$130,197 | \$166,935 | \$167,624 |  |  |  |

| DEBT SERVICE                       |     |           |           |           |           |          |  |  |  |
|------------------------------------|-----|-----------|-----------|-----------|-----------|----------|--|--|--|
| Roofing Loan<br>\$73.48/unit/month | \$0 | \$125,000 | \$103,949 | \$113,446 | \$104,023 | \$78,157 |  |  |  |
| Total Debt Service                 | \$0 | \$125,000 | \$103,949 | \$113,446 | \$104,023 | \$78,157 |  |  |  |

4.25% for 60 months ~ Dec 2021 ~